

# MANAGERA

## Company Profile

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**ManagEra**

Training & Consulting

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### MANAGERA TRAINING AND CONSULTING

*Unlock your people's potential to make a difference!*



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# WHO ARE WE?

The Managera Company specializes in providing training and consulting services to businesses in various industries. Since its inception, the company has been known for its high-quality training programs and customized consulting services tailored to meet its client's specific needs.

*Unlock your people's potential to make a difference!*

The company's general training programs cover various topics, including leadership, management, professional development, compliance, and international rules and regulations. Its customized consulting services also help clients improve their operations, increase efficiency, and drive growth.

The Managera Company also hosts a variety of conferences and forums that focus on specific industries, topics, or areas of expertise. The company has established a strong presence in the business industry due to its reputation for delivering effective and impactful training and consulting services. This reputation has helped the company become a go-to choice for businesses in need of such services.





## OUR CULTURE

### **Mission:**

Managera's mission is to partner with businesses, financial institutions, government agencies, non-profits, and other organizations to deliver innovative and effective training, consulting, and conference that address their unique challenges, enhance their performance, and maximize their impact. Our commitment to excellence, collaboration, and personalized service helps us build long-lasting relationships with our clients and contribute to their success and sustainability.

### **Vision:**

Managera's vision is to be recognized as a leading provider of customized training, consulting, and conference that empower organizations and teams across all industries to achieve their full potential.

Value		Description
	<b>Passion</b>	Our team of experts is dedicated to delivering exceptional training and consulting services that meet the unique needs of our diverse clients. We are passionate about helping our clients succeed and strive to exceed their expectations with every project.
	<b>Trust</b>	We build trust through our proven track record of delivering results, our commitment to transparency and integrity, and our focus on building long-lasting relationships with our clients, stakeholders, and the community.
	<b>Innovation</b>	Our team stays up to date with the latest industry trends and best practices to provide our clients with cutting-edge solutions that help them stay ahead of the competition.
	<b>Communication &amp; Cooperation</b>	We work closely with our clients to understand their needs, collaborate with their teams, and ensure that everyone is aligned and working towards a common goal.
	<b>Coordination &amp; Collaboration</b>	We foster a culture of teamwork, where everyone's skills and expertise are valued and leveraged to deliver the best possible outcomes for our clients.

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# OUR SERVICES

## TRAINING

At Managera, we offer comprehensive training programs to help individuals and organizations develop essential soft and hard skills. Our workshops are designed to empower individuals and teams to communicate effectively, problem-solve efficiently, work collaboratively, and lead with confidence.

Our experienced professionals, with relevant industry experience, deliver customized training programs tailored to the unique needs of our clients. Our services include a wide range of topics, such as sales, customer service, managerial skills, human resources, performance management, key performance indicators (KPIs), communication skills, succession planning, conflict resolution, problem-solving and decision-making, sales skills, team building, foreign account tax compliance act (FATCA), common reporting standard (CRS), and corporate social responsibility (CSR).

We take pride in delivering high-quality training that drives business growth and success.

## CONSULTING SERVICES

### Consulting Services

At Managera, we offer consulting services that help individuals and organizations overcome their unique challenges and achieve their goals. Our experienced consultants work closely with clients to understand their needs, develop customized solutions, and provide ongoing support to ensure success.

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## Gap Analysis

we conduct a comprehensive gap analysis to identify areas for improvement. We gather information from different departments through one-on-one meetings and objective assessments. This helps us provide customized training or consulting services as needed. For example, if a client is experiencing high staff turnover, we may conduct exit interviews, benchmark against other firms, and examine the issue from different perspectives to identify underlying problems.

## Career Path

Our career path consulting services help individuals plan and navigate their professional development and advancement. This includes assessing skills and interests, identifying potential career paths, developing a plan to achieve career goals, and providing guidance and support throughout the process. We also offer resume and cover letter writing, interviewing and networking coaching, and job search assistance. For companies, we provide career development plans and guidance to help their employees grow and advance within the organization.

## Succession Planning

Succession planning is critical to ensure smooth leadership transitions and continuity of operations in the event of unexpected departures. Our consultants work with clients to identify key roles, assess talent needs, and develop plans to address any gaps. This includes identifying high-potential employees, providing mentoring, coaching, and training opportunities, and grooming employees for leadership positions. We also help clients regularly assess and update their plans to ensure they are prepared for any eventuality.

## Talent Management

Effective talent management is essential for organizations to achieve their strategic goals. Our talent management consulting services help clients identify, develop, and retain top talent. This includes recruiting, hiring, and onboarding new employees, providing training and development opportunities, and creating an environment that fosters engagement and retention. We also help clients implement and leverage technology tools, such as performance management software and learning management systems, to support the talent management process.

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## Employee Retention

We help clients improve employee retention by implementing strategies that improve engagement, job satisfaction, and work-life balance. This includes offering training and development opportunities, improving communication and transparency within the organization, and fostering a positive company culture. Our consultants work closely with clients to develop customized solutions that address their unique needs.

Book your consultation today to see how our consulting services can help your organization succeed.

## CONFERENCES AND FORUMS

Our events bring together experts and professionals in a particular field to share knowledge, network, and discuss current trends and topics. We strive to provide a platform where attendees can learn from the best in their industry, share their experiences, and connect with like-minded individuals.

Our conferences and forums cover a wide range of topics and industries, from soft and hard skills, finance and technology to international rules and regulations. We carefully curate our events to provide the most relevant and up-to-date information to our attendees.

In addition to our industry-specific events, we also host general conferences and forums on topics like corporate governance, environmental issues, and leadership development. These events provide a valuable opportunity for attendees to learn from experts in other fields and gain a broader perspective on current trends and best practices.




Whether in-person or virtual, our events are designed to provide an engaging and informative experience for all attendees. We encourage you to check our events calendar and register for an upcoming conference or forum today.



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# WHAT DIFFERENTIATES US?

At Managera, we are committed to providing top-quality services that help businesses achieve their goals. Here are a few reasons why you should choose us:

	<b>PROBLEM-SOLVING APPROACH</b>	We take a strategic approach to problem-solving, starting with a gap analysis to identify the specific challenges your business is facing. We then work with you to determine the best solution, whether that's a training program, a customized consulting service, or a combination of both.
	<b>CUSTOMER CARE</b>	We believe that exceptional customer service is the key to building strong and lasting relationships with our clients. Our world-class team is dedicated to providing timely and effective solutions to any problems or issues you may encounter, ensuring that you receive the ultimate client satisfaction.
	<b>EXPERTISE</b>	Our team brings extensive business and human resources expertise across various sectors, enabling us to provide customized solutions that are tailored to your specific needs. With our in-depth knowledge of industry trends and best practices, you can trust us to deliver effective and impactful services that drive growth and success.

***At Managera, we are passionate about helping businesses achieve their full potential.***

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## OUR TEAM



At Managera, we take pride in our team of experts who are passionate about delivering high-quality training and consulting services to our clients. Our professionals have a wealth of experience across various industries and are continuously updating their skills to stay abreast of the latest best practices and trends.

We believe that teamwork is key to achieving success, which is why our team works collaboratively to provide efficient and effective solutions for our clients. Our commitment to service means that we go above and beyond to ensure that our clients receive the best possible experience.

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■ **Expertise** Our team comprises highly qualified and experienced professionals who possess a deep understanding of business operations and HR practices. They bring a wealth of knowledge to the table and work closely with clients to develop tailored solutions that meet their unique needs.

■ **Passion** Our team is passionate about what they do, and they are dedicated to delivering exceptional results. They work tirelessly to ensure that clients receive the best possible service and support and are committed to helping them achieve their goals.

■ **Collaboration** We believe that collaboration is key to success, which is why our team works closely with clients to understand their specific needs and develop solutions that meet those needs. We value open communication and believe that working together is the best way to achieve success.

**MANAGERA'S team is committed to delivering high-quality services that help our clients achieve their full potential.**



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# WHO ARE OUR CLIENTS?

we have enjoyed working with clients from various industries and sectors, including business, government, and non-profit organizations.

Our clients come to us seeking to improve their performance and achieve their goals, whether attracting and retaining personnel, enhancing their organizational culture, or complying with regulations.



We work closely with our clients to assess their needs and provide customized solutions that are tailored to their specific objectives. Our services include training programs, workshops, coaching, and consulting services.

We work with organizations of all sizes, from small and medium-sized businesses to large corporations, government agencies, and non-profits. Our clients come from a wide range of sectors, including finance, hospitality, insurance, education, telecom, and more.

**At Managera, we are committed to helping our clients achieve success.**



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## About the founders



The founders of Managera drew on their experience working in various industries to help teams and institutions align employee and managerial objectives with the companies.

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Having encountered gaps in companies' operations, they saw the importance of offering basic business training programs and specialized consulting services to close these gaps.

*Companies and their employees must adapt to new technologies and market trends in today's fast-paced world.*

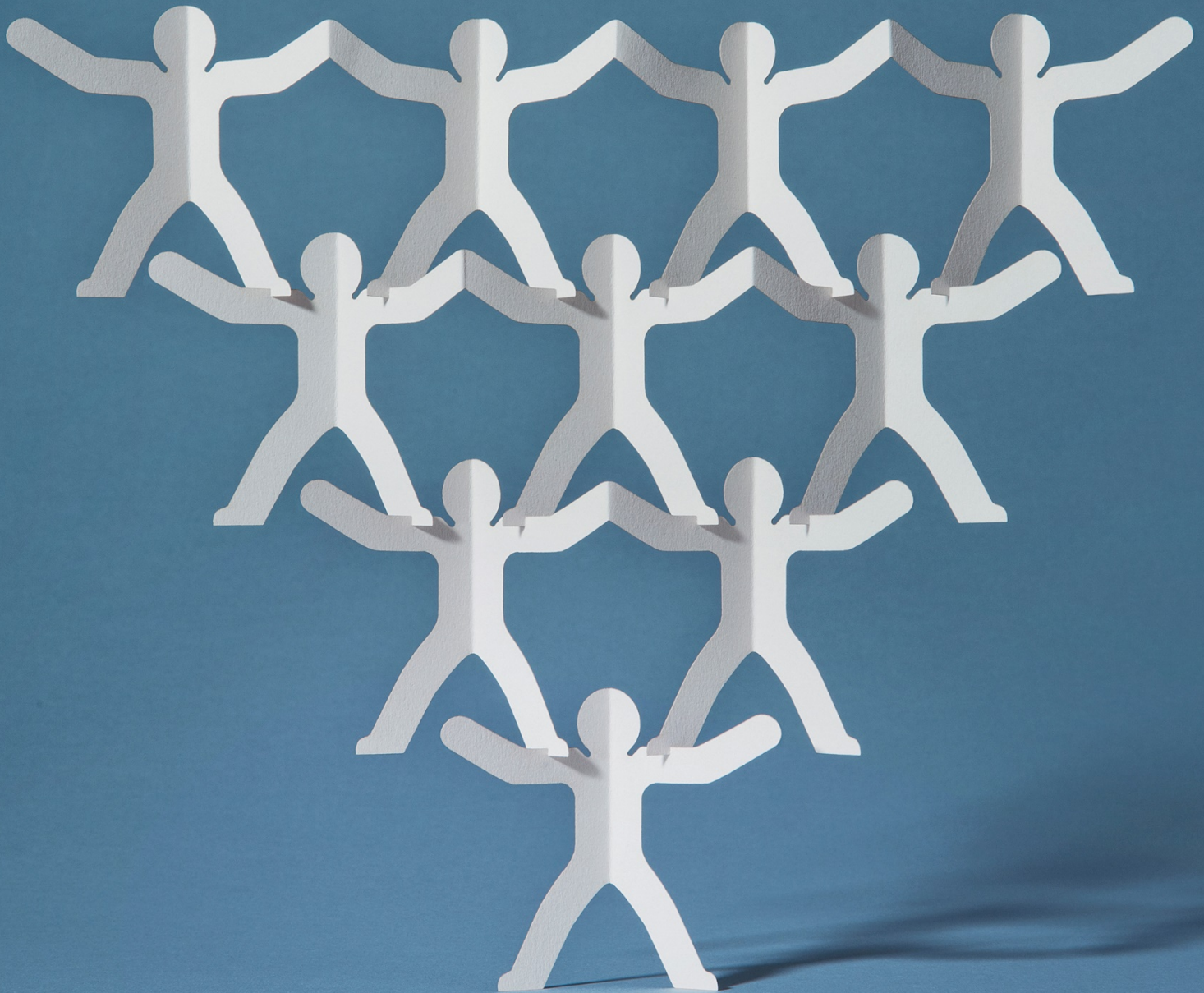
At Managera, we help our clients stay up-to-date and better support their employees' personal and professional growth, from ensuring fair compensation and career advancement opportunities to clarifying their roles within the company.

*We understand that each individual is part of a larger team, and their success is crucial to the success of the company as a whole.*

Our approach is designed to improve communication, collaboration, and teamwork, creating a positive and productive work environment where everyone works towards common goals.

By providing training and consulting services, we empower businesses to achieve greater efficiency, increase productivity, and ultimately improve their bottom line.

*At Managera, we are committed to providing the tools and resources that employees and managers need to succeed.*



*Unlock your people's potential to make a difference!*



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